



Protecting Employers' most valuable asset: **Employees**

Target Classes  
California region

TECIS will provide the underwriting advantage required to produce a profitable book of business for you. Our focus is a low to moderate hazard risk. The following Focus Classes are areas for growth and create substantial opportunity in your territory.

**Focal Target**

- 9009 Building operation-commercial properties-all other employees
- 9011 Apartment or Condominium Complex Operation
- 4295 Printing Operation-screen printing-all other employees
- 5191 Office machine installation, inspection, and adjustment or repair N.O.C.-shop and outside
- 5192 Vending or coin-operated machines-installation, service or repair-including storage shop and outside
- 8740 Apartment or condominium complex operation-N.O.C. property management supervisors
- 9015 Building Operation-N.O.C.
- 9092 Bowling Centers
- 9154 Theaters-not motion picture
- 9516 Automobile radio and telephone installation, service or repair-shop and outside
- 9519 Household appliances-electrical-installation, service or repair

**Manufacturing**

- 2501 Clothing Mfg.- Including embroidery manufacturing
- 2812 Cabinet Mfg.- Wood- Including the manufacture of commercial or industrial fixtures
- 2883 Furniture Mfg.-Wood- Including assembly or finishing
- 3060 Door or Window Mfg.
- 3178 Electronic Element Mfg.
- 3400 Metal Goods Mfg. -N.O.C
- 3567 Computer or Computer Peripheral Equipment Mfg
- 4470 Wire rope or Cable Mfg.- No wire drawing
- 3681 Instrument Mfg
- 4295 Instrument Mfg
- 4496 Plastics Mfg
- 3632 Machine Shops
- 5102 Iron, steel, brass, bronze or aluminum erection-non-structural-within buildings

## **Retail**

- 8006 Stores-Groceries and Provisions-retail
- 8008 Stores-Clothing, wearing apparel or dry goods-retail
- 8017 Stores-Retail -N.O.C
- 8018 Stores-Wholesale – N.O.C.
- 8021 Store-Meat-Wholesale
- 8062 Store-Computer whole or retail
- 8031 Stores-Meat, fish or poultry-retail
- 8046 Stores-Automobile accessories-wholesale or retail
- 8042 Stores-Floor covering-Wholesale or retail carpet, rugs, vinyl, or linoleum-including showroom sales
- 4130 Glass merchants- including bending, grinding, beveling or silvering plate glass

## **Professional**

- 8601 Engineers-Consulting-mechanical, civil, electrical and mining engineers and architects
- 8741 Real Estate Agencies
- 8742 Salespersons-Outside
- 9586 Barbershops or beauty salons
- 8834 Physicians
- 8820 Attorneys
- 9008 Janitorial
- 8810 Clerical office employees-N.O.C.
- 8800 Mailing or addressing co. & clerical

## **Financial Institutions**

- 8801 Credit Unions-all employees-including clerical office employees and salespersons
- 8808 Banks-all employees

TECIS contains the availability and offers the convenience to accept other classes on a case-by-case basis. If you do not see a class code listed, please call us to discuss further possibilities.